

Selling Strategies for a Challenging Market Workshop

Half Day Seminar



Phone: 407-447-5209 Fax: 407-386-7212

Cost

\$249 (\$199 for attendees of the SoCal Builder Expo)

When the market softens, sales slump, and Builders are pressed to yield to Buyers, there are methods you can employ to make the most of your situation. From finding the differentiators in product, amenities and design and moving through closing skills, attend this 4 hour session to learn strategies and formulate your plan of action to beat the competition and thrive, no matter the market condition.

Workshop – May 2, 2008



Friday, May 2, 2008: 8:30 am – 12:30 pm

Payment

COMPANY INFORMATION-For Billing Purposes

Company: _____

Check (Call for check info) Credit Card (Visa, MC, AMEX)

E-Mail: _____

Number _____

Attendee: _____

Name on Card: _____

Phone: _____

Billing Address for Card:

Payment must be made in full to reserve your space. There are limited spots available.

Exp. Date _____ Card Security Code _____

Signature _____

**Please return to FAX # (407) 386-7212
www.smaconsulting.net**

ONLINE FORM